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**Exam** : **700-826**

**Title** : Cisco IoT Essentials for  
Account Managers

**Vendor** : Cisco

**Version** : DEMO

**NO.1** Which IE product is a rack mount switch?

- A. IE5000
- B. E3300
- C. IE3400
- D. IE4000

**Answer:** A

Explanation:

The Cisco IE5000 is a rack mount switch designed for industrial environments. This product is ideal for applications that require ruggedized switches with high-density connectivity and advanced network management features in a rack mount form factor. It is particularly suited for use in industrial, energy, and transportation sectors where rack mount equipment is often necessary.

References: The specification of the IE5000 as a rack mount switch is well-documented in Cisco's product descriptions, highlighting its design and utility in industrial network setups.

**NO.2** Which types of devices are able to be connected in an Extended Enterprise solution?

- A. Data centers, desk phone
- B. Smart meters, actuators
- C. IP cameras, sorters
- D. Webex, sensors

**Answer:** B

Explanation:

In an Extended Enterprise solution, the types of devices that can be connected typically include those that extend the functionality of the enterprise beyond its traditional boundaries. Smart meters and actuators are examples of such devices. Smart meters provide critical data for utility management and optimization, while actuators play a key role in automating processes and systems, both crucial for expanding the enterprise's operational capabilities into more distributed and dynamic environments.

References: The answer reflects an understanding of extended enterprise architectures, where the integration of various IoT devices like smart meters and actuators supports extended operational efficiency and data-driven management.

**NO.3** What are the two primary areas of IoT hardware investment in Oil and Gas? (Choose two.)

- A. cybersecurity threat prevention, detection, and response
- B. automation of back-office processes
- C. improve operational excellence, health, safety, and environmental control
- D. gas station automation
- E. scheduling for truck deliveries and maintenance

**Answer:** A,C

Explanation:

In the Oil and Gas sector, two primary areas of IoT hardware investment are improving operational excellence, health, safety, and environmental control (HSE), and cybersecurity threat prevention, detection, and response.

Investment in IoT technologies in these areas is critical to enhance overall operational efficiencies, ensure compliance with safety and environmental regulations, and protect infrastructure from cyber

threats, which are increasingly prevalent in the industry.

References: These focus areas align with industry trends where enhancing operational safety and securing critical infrastructure are prioritized to mitigate risks and improve performance in the volatile environments typical of oil and gas operations.