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Exam : **HP2-N55**

Title : **Selling HP Enterprise Content Management Solutions**

Vendor : **HP**

Version : **DEMO**

NO.1 What percentage of the total content within an organization is declared as records?

- A. 3-5%
- B. 7-10%
- C. 25-30%
- D. 85-90%

Answer: B

NO.2 What best describes HP ControlPoint?

- A. Ability to track outstanding action
- B. Application of retention policies across records based on rules
- C. Ability to access content-aware workflow
- D. Automates consistent application of polices across all content based on meaning

Answer: C

Reference:

<http://www8.hp.com/h20195/v2/GetPDF.aspx%2F4AA5-1215ENW.pdf>

NO.3 What is an example of a policy?

- A. Finding duplicates and moving to lower cost storage, archiving, disposing, or declaring as a record
- B. The lifecycle of a document from creation through to presentation in court
- C. Connecting information in remote sites to all mobile workers' access
- D. The ability to digitize paper process

Answer: C

NO.4 Which solution capabilities does the HP Records Manager provide?

- A. Allows for extensive SharePoint integration
- B. Manages all music files on your laptop
- C. Allows for advanced email integration
- D. Manages in place or in a centralized secure records repository

Answer: D

Reference: <http://www.autonomy.com/html/participate/rm8/html/index.html>

NO.5 Worksite has two full-featured desktop clients. What are these called?

- A. Document Manager and Folder Manager
- B. Case Manager and File Manager
- C. DeskSite and OfficeSite
- D. DeskSite and FileSite

Answer: D